# Image: Second second

### Federal financial transformation times the power of two.

FedServ powers financial transformation so that our federal customers can drive innovation, value, and mission performance.

#### Who we are

FedServ LLC is an 8(a) and SDVOSB Joint Venture between Blake Willson Group, a licensed CPA firm, and The MIL Corporation. FedServ combines the power of two industry leaders in financial management and financial transformation with excellent experience and reputation within the Federal Government. We work to leverage our end-to-end understanding of the complexities of government financial management and regulatory requirements. FedServ then partners with federal agencies to modernize their financial system solutions, realize gains from intelligent automation, and utilize technology to optimize budgeting, accounting, internal controls, and reporting. With trillions of dollars flowing out in the form of federal financial assistance, FedServ has proven experience helping awarding agencies manage end-to-end funding business processes.

# Capabilities

Transformation & analytics

- » Financial System Migration
- » Shared Services, SaaS, & PaaS
- » Robotic Process Automation (RPA) & Artificial Intelligence (AI) / Machine Learning (ML)
- » Transformation Trainings & Workshops
- » Data Visualization & Dashboarding
- » Business Intelligence
- » Business Process Optimization
- » Statistical Analysis, Data Analysis, & Analytics

#### Financial system support

- » Program Management
- » Financial Systems Integration
- » COTS Implementation & Training
- » Database Administration
- » Independent Verification & Validation (IV&V)
- » Operations & Maintenance (O&M)

Benefits of working with us

- » A stable, proven partner with a combined 50+ years of successful delivery to federal agencies
- » Deep expertise in financial management, data management, and IT systems
- » Focused on driving efficiency through automation
- » Expertise in linking financial and non-financial data sets to improve processes / workflows and decisionmaking
- » Extensive experience modernizing financial and feeder systems
- » Continuous evaluation of emerging technology to build better solutions
- » Cadre of certified staff including CPA, CGFM, CISA, CFE, PMP, ITIL, Lean Six Sigma, CGMS, CICA, etc.
- » Management and staffing approaches embody ITIL, CMMI, and ISO processes to support customer stakeholders with timely and quality service
- » Small business pricing with large business reach-back

#### Financial management

- » Budgeting & Accounting Operations
- » Program, Planning, Budget, & Execution (PPBE)
- » GL, Payroll, Reconciliation, & Reporting
- » Financial Operations Process Improvement
- » Grant, Cooperative Agreement, & Loan Support
- » Cost Accounting
- » Forensic Accounting
- » Cost Analysis
- » Business Process, Governance, & Control Modernization & Documentation
- » Evolution Management through Organizational Configuration Management

#### Audit & compliance services

- » Audit Readiness & Sustainment
- » Audit Remediation
- » Internal Control Assessment
- » Compliance Assessment
- » Supplemental Funding Oversight (CARES Act, American Recovery Act)

# i fedserv\_



#### Blake Willson Group

- » JV Managing Member / Protégé Partner
- » 8(a) (SBA certified) & SDVOSB (VetCert verified)
- » 10+ years of experience leveraging technology to improve stewardship with emphasis on federal accounting, auditing, internal controls, and financial analysis across Defense and Civilian agencies
- » Licensed CPA firm and a nationally recognized training provider (NASBA certified)
- » Cleared and credentialed staff focused on the critical connections between finance, operations, technology, and risk; the people, process, and IT
- » Industry leader in federal, state, and local government Grants Management Services with experience supporting supplemental legislation and major bills such as the CARES Act, FFCRA, and the Infrastructure Bill
- » Top Secret Facility Clearance

## Credentials & certifications



- » CMMI-DEV Level 3
- » ISO-9001:2015
- » NSA Trusted Integrator for Commercial Solutions for Classified (CSfC) Systems

# Contracting vehicles

- » 8(a) sole source
- » SDVOSB sole source

#### Contact us

Kit Meyer kmeyer@fedserv.com | 571-527-9534

#### The MIL Corporation

- » JV Mentor Partner, Large business
- » 40+ years delivering award-winning federal financial systems, IT, and engineering services
- » Delivers custom intelligent automation and low-code/ no-code products to its financial systems clients, including both dedicated financial organizations and mission-driven components
- » Experienced in integrating agency financial systems with government-wide, agency-specific, and external systems and platforms to deliver solutions that efficiently share information across multiple, interrelated systems
- » Leading innovator teamed with Google Cloud Platform to develop and integrate AI & ML technologies with RPA; Corporate partner of Automation Anywhere and UiPath

» 541611 - Administrative

General Management Consulting Services

**Physical Distribution** 

and Logistics Consulting

Management Consulting

Professional, Scientific

and Technical Service

Management and

» 541614 - Process,

Services

Services

» 541618 - Other

» 541990 - All Other

- » CMMI-DEV Level 3; ISO 9001:2015; NSA Trusted Integrator for Commercial Solutions for Classified (CSfC) Systems
- » Top Secret Facility Clearance

# **O** NAICS codes

- » **541211 -** Offices of Certified Public Accountants
- » **541512 -** Computer Systems Design Services
- » 541513 Computer Facilities Management Services
- » **541214 -** Payroll Services
- » **541219 -** Other Accounting Services
- » **561110 -** Office Administrative Services

#### Note:

FedServ is small business under all NAICS

#### Paul Marshall

pmarshall@fedserv.com | 703-994-8286